Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

January 9, 2020

REVISED

MEMORANDUM

APPROVED BY BOARD

To:

Members of the Board of Education

From:

Jack R. Smith, Superintendent of Schools

Subject:

Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

<u>Resolved</u>, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

00002938

Mulch, Wood Fiber—Extension

Responsible Office: Division of Maintenance

Awardee

Zeager Brothers, Inc., Middleton, Pennsylvania

\$200,000

028.18.B3

Gymnasium Equipment & Partition Inspection, Maintenance &

Repair Service

Responsible Office: Division of Maintenance/Planned

Life-cycle Asset Replacement (PLAR)

Awardee

TJ Distributors, Inc., Forest Hill, Maryland

\$100,000

054.18.B1

Reading Support Program for Students with Cognitive

Disabilities

Responsible Office: Office of Special Education

Awardee

Really Great Reading Company, LLC, Cabin John, Maryland

\$801,362

\$450,000

| 1088536 | Cooperative Purchase of Road Deicing Salt—Extension | |
|------------|---|-----------|
| | Responsible Office: Division of Maintenance | • |
| | | |
| | <u>Awardee</u> | |
| | Montgomery County Government, Rockville, Maryland | \$333,000 |
| 1100572 | Bood Equipment Company Const. Bourse 1 Contract | |
| 1100372 | Road Equipment Services/Snow Removal Contractors | |
| | Responsible Office: Division of Maintenance | |
| | Awardees (See note on page 7) | |
| | A. B. Veirs & Sons, Inc., Gaithersburg, Maryland | |
| | Anderson Tree Service, Inc., Dickerson, Maryland | |
| | C & C Custom Lawncare, Inc., Mount Airy, Maryland | |
| | Consolidated Commercial Services, LLC, Silver Spring, | |
| | Maryland | |
| | Double K Contractors, Inc., Damascus, Maryland | |
| | Grace Management & Construction, LLC, Upper Marlboro, | |
| | Maryland | |
| | Kuhlman Lawn Service, LLC, Poolesville, Maryland | |
| | Lapinski's Landscaping, Inc., Ashton, Maryland | |
| | Midatlantic AG Consulting, Inc., Adamstown, Maryland | |
| | Monocacy Custom Services, Inc., Dickerson, Maryland | |
| | Newlawns, Inc., Woodsboro, Maryland | |
| | Sivert Enterprises, Inc., Laytonsville, Maryland | |
| | Total | \$500,000 |
| 16-1311-03 | Industrial Restoration Services | |
| 10-1511-05 | Responsible Office: Division of Maintenance | |
| | Responsible Office. Division of maintenance | |
| | Awardee | |
| | Rolyn Companies, Inc., Rockville, Maryland | \$500,000 |
| 100) (174 | | |
| 18CM-174 | Classroom Materials | |
| | Responsible Office: Office of Curriculum and Instructional Programs | |

Awardee Lakeshore Equipment Company, Carson, California

| Members of the | Board of Education 3 | January 9, 2020 |
|----------------------------|--|-----------------|
| 19-010R | Custodial Supplies—Extension Responsible Office: Division of School Plant Operations | |
| | Awardee Superior Supply LTD, Baltimore, Maryland | \$816,650 |
| 2019-AUG-41 | General Services—Asset Tagging and Data Gathering Responsible Office: Division of Maintenance | |
| | Awardee Ensoft Consulting, Inc., Naperville, Illinois | \$ 60,000 |
| B-1167 | Trash Can Liners Term Agreement—Extension Responsible Office: Division of School Plant Operations | |
| | Awardee Calico Packaging, LLC, Laurel, Maryland | \$ 47,150 |
| MDMPS31 034527 | Computer Aided Design Services—Extension Responsible Office: Division of Construction | |
| | Awardees (See note on page 7) Acculine Enterprises, Inc., Rockville, Maryland George Vaeth Associates, Inc., Columbia, Maryland Prema, LLC,* Burke, Virginia | |
| | Proffit & Associates Architects, PC,* Frederick, Maryland Total | \$225,000 |
| MO18-47001- 180011000-M | Metro Ethernet Services—Extension Responsible Office: Office of the Chief Technology Officer | |
| | Awardee Comcast Corporation, Baltimore, Maryland | \$ 80,000 |
| MO19-47001- 190008368-F | Firewall Security Appliances—Extension Responsible Office: Office of the Chief Technology Officer | |
| | Awardee CDW, LLC, Vernon Hills, Illinois | \$125,000 |

| MO19-47001- 190008368-M | Network Equipment Basic Maintenance Support—Extension Responsible Office: Office of the Chief Technology Officer | |
|----------------------------|--|-----------|
| | Awardee CDW, LLC, Vernon Hills, Illinois | \$220,000 |
| 4005.8 | Woodwind and Brass Instrument Repairs—Extension | |
| | Responsible Office: Office of Curriculum and Instructional Programs | |
| | Awardees (See note on page 7) | |
| | Guitar Center Stores, Inc., Frederick, Maryland | |
| | Steven Loeb, Gaithersburg, Maryland Washington Music Sales Center, Inc.,* Wheaton, Maryland | |
| | Total | \$ 65,000 |
| | | 4 00,000 |
| 4058.7 | Office Furniture—Extension | |
| | Responsible Office: Department of Materials Management | |
| | Awardees (See note on page 7) | |
| | American Design Associates, Inc., Towson, Maryland | |
| | Douron, Inc.,* Owings Mills, Maryland | |
| | Total | \$400,000 |
| 4112.7 | Batteries | |
| | Responsible Office: Department of Materials Management | |
| | Awardee | |
| | Daboter, Inc., Hollywood, Florida | \$ 37,079 |
| 4397.1 | DAR Constitution Hall for Graduation Ceremonies—Extension | |
| +377.1 | Responsible Office: Office of School Support and Improvement | |
| | <u>Awardee</u> | |
| | National Society Daughters of the American Revolution | \$150,850 |
| 4431.1 | Language and Literacy Student Licenses—Extension | |
| | Responsible Office: Office of Curriculum and Instructional Programs | |
| | <u>Awardee</u> | |
| | Imagine Learning, Inc., Provo, Utah | \$ 35,475 |

| 4449.1 | Coaching in Early Childhood Initiative Responsible Office: Department of Special Education | |
|--------|--|--|
| 4883.1 | Awardee Shelden and Rush, LLC, Morganton, North Carolina Literacy and Mathematics Intervention Materials for Middle School Grades 6–8 Responsible Office: Office of Special Education | \$ 81,000 |
| | Awardee Houghton Mifflin Harcourt Publishing Company, Boston, Massachusetts | \$993,523 |
| 4899.1 | UMBC for Graduation Ceremonies Responsible Office: Office of School Support and Improvement | - Care |
| | Awardee University of Maryland, Baltimore County, Baltimore, Maryland | \$90,000 |
| 4901.1 | English Language Learner Support Services Responsible Office: Office of Curriculum and Instructional Programs | |
| | Awardee Annie H. Batiste,* Washington, D.C. | \$ 25,599 |
| 7112.6 | Lawn Maintenance Equipment—Extension Responsible Office: Division of Maintenance | |
| | Awardees C & C Custom Lawncare, Inc., Mount Airy, Maryland Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland Gambrills Equipment Company, Inc., Severn, Maryland Security Equipment Company, Baltimore, Maryland Total | \$ 2,997 156,100 82,934 126,213 |
| 7161.5 | Wipes for Transportation Depots—Extension Responsible Office: Department of Transportation | \$368,244 |
| | Awardee S. Freedman & Sons, Inc., Landover, Maryland | \$42,000 |

| 7238.1 | Document Cameras Responsible Office: Department of Technology Integration and Support | |
|--------|--|-----------|
| | Awardee IPEVO, Inc., Pleasanton, California | \$100,000 |
| 8508.1 | Building Amplification System at Rockville High School Responsible Office: Division of Construction | |
| | Awardee Lord & Company Technologies, Inc., Manassas, Virginia | \$74,800 |
| | 2012 of Company Toomsologies, Mei, Manassas, Vinginia | Ψ74,000 |
| 9008.9 | Glass and Glazing Materials—Extension | |
| | Responsible Office: Division of Maintenance | |
| | | |
| | Awardees | |
| | Glass Distributors, Inc.,* Bladensburg, Maryland | \$159,200 |
| | Polymershapes Holdings, Inc., Huntersville, North Carolina (Local Affiliate: Jessup, Maryland) | 12,600 |
| | Total | \$171,800 |
| | | Ψ171,000 |
| 9139.3 | Refrigerated and Frozen Foods | |
| | Responsible Office: Division of Food and Nutrition Services | |
| | | |
| | Awardee | |
| | Tyson Prepared Foods, Inc., Springdale, Arkansas (Local Affiliate: Glen Burnie, Maryland) | \$100,703 |
| 9159.6 | Door and Window Replacements—Extension | |
| | Responsible Office: Division of Maintenance/Planned | |
| | Life-cycle Asset Replacement (PLAR) | |
| | Awardee | |
| | Metro Metal Services, Inc., Flintstone, Maryland | \$800,000 |
| | , | 4000,000 |

| 9190.0 | Restroom Partition Replacement at Various Facilities—Extension |
|--------|--|
| | Responsible Office: Division of Maintenance/Planned |
| | T'C 1 A D 1 |

Life-cycle Asset Replacement (PLAR)

Awardee

Partition Plus, Inc.,* Fallston, Maryland

\$150,000

9706.4

Athletic Grass Field Maintenance at Various Locations

Responsible Office: Athletics Unit

Awardees

R.T. MacKenzie, Inc., Jessup, Maryland
Total

25,000
\$75,000

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$8,219,235

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd

Attachment

^{*} Denotes Minority-, Female-, or Disabled-owned Business

Bid Activity Report January 9, 2020

| The second second second | | | THE PERSON NAMED IN | | Annual Management | | | 1 |
|----------------------------|--|------------|--|-------------|--|------------|-------------------|---|
| | | Total No. | Total No. | Total No. | Total No. | Total No. | | |
| | | Vendors | S | of Bids | Bids | of Bids | Total No. of MFD | |
| Bid No. | Bid Name | Mailed | Mailed | Received | Received | Awarded | Contracts Awarded | |
| 00002938 | Mulch, Wood Fiber—Extension | N/A Baltim | N/A Baltimore County Government Contract | Governmen | nt Contract | | | |
| 028.18.B3 | Gymnasium Equipment & Partition Inspection, Maintenance & Repair Service | N/A Howar | d County P | ublic Schoo | N/A Howard County Public School System Contract | ontract | | |
| 054.18.B1 | Reading Support Program for Students with Cognitive Disabilities | N/A Howai | d County P | ublic Schoc | N/A Howard County Public School System Contract | ntract | | |
| 1088536 | Cooperative Purchase of Road Deicing Salt—Extension N/A Montgomery County Government Contract | N/A Montg | omery Cour | nty Govern | ment Contra | ಕ | | |
| 1100572 | Road Equipment Services/Snow Removal Contractors | N/A Montg | N/A Montgomery County Contract | nty Contrac | t | | | |
| 11-18 | Athletic Surfacing Asphalt Maintenance—Extension | N/A Nation | al Cooperat | ive Purchas | N/A National Cooperative Purchasing Alliance Contract | contract | | |
| 16-1311-03 | Industrial Restoration Services | N/A City o | F Newport N | lews, Virgi | N/A City of Newport News, Virginia Contract | | | |
| 18CM-174 | Classroom Materials | N/A Anne | Arundel Co | unty Public | N/A Anne Arundel County Public Schools Contract | ntract | | 1 |
| 19-010R | Custodial Supplies—Extension | N/A Carrol | N/A Carroll County Public Schools Contract | blic School | s Contract | | | |
| 2019-AUG-41 | General Services—Asset Tagging and Data Gathering | N/A Allen | ndependent | School Die | N/A Allen Independent School District, Allen, Texas Contract | Texas Cont | ract | |
| B-1167 | Trash Can Liners Term Agreement—Extension | N/A Baltim | N/A Baltimore County Government Contract | Governme | nt Contract | | | |
| MDMPS3 1034527 | Computer Aided Design Services—Extension | N/A | | | | | | |
| MO18-47001- 180011000-M | Metro Ethernet Services—Extension | N/A | | | | | | |
| MO19-47001- 190008368-F | Firewall Security Appliances—Extension | N/A | | | | | | |
| MO19-47001- 190008368-M | Network Equipment Basic Maintenance Support—Extension | N/A | | | | | | |
| 4005.8 | Woodwind and Brass Instrument Repairs—Extension | 01 | 2 | 4 | - | m | | _ |
| | TOOL THE WAY TO THE TANK THE T | | | | | | | 7 |

Bid Activity Report January 9, 2020

| | ls Total No. of MFD ed Contracts Awarded | | 0 | 2 | | | | 0 | | | 0 | 0 | n | | | | , , |
|-----------|--|----------------------------|-----------|-------------------------------|--|--|--|--|--------------------------------|---|--------------------------------------|---|-----------------------------|------------------|---|---------------------------------------|-------------------------------|
| Total No | | | 1 | m | | | | - | | | 4 | 1 | 3 | | | 2 | - |
| Total No. | | | 5 | 4 | | | | 0 | | | 0 | 2 | 7 | | | - | 4 |
| Total No. | of Bids Received | 5 | 11 | S | | | | 11 | | | 7 | 4 | 10 | | | 8 | 46 |
| Total No. | Vendors Mailed | 19 | 17 | 19 | | | | 0 | | | 1 | 7 | 15 | | | 2 | 4 |
| Total No. | Vendors Mailed | 38 | 43 | 38 | N/A | N/A | N/A | 15 | N/A | N/A | 21 | 13 | 26 | N/A | N/A | 6 | 59 |
| | Bid Name | Office Furniture—Extension | Batteries | Classroom Furniture—Extension | DAR Constitution Hall for Graduation Ceremonies—Extension | Language and Literacy Student Licenses—Extension | Coaching in Early Childhood Initiative | Literacy and Mathematics Intervention Materials for Middle School Grades 6-8 | UMBC for Graduation Ceremonies | English Language Learner Support Services | Lawn Maintenance Equipment—Extension | Wipes for Transportation Depots—Extension | Computer Supplies—Extension | Document Cameras | Building Amplification System at Rockville High School | Glass and Glazing Materials—Extension | Refrigerated and Frozen Foods |
| | Bid No. | 4058.7 | 4112.7 | 4114.6 | 4397.1 | 4431.1 | 4449.1 | 4883.1 | 4899.1 | 4901.1 | 7112.6 | 7161.5 | 7195.3 | 7238.1 | 8508.1 | 6.8006 | 9139.3 |

Bid Activity Report January 9, 2020

| | | Total No Total No. | Total No. | | Total No. | | |
|---------|---|--------------------|-----------------|-----------|--------------------------|-----------|-----------------------------|
| | | Jo | MFD | Total No. | MFD Total No. of MFD | Total No. | |
| | | Vendors | Vendors of Bids | of Bids | Bids | of Bids | Total No. of MFD |
| Bid No. | Bid Name | Mailed | Mailed | Received | Mailed Received Received | Awarded | Awarded Contracts Awarded |
| 91596 | Door and Window Renjacements—Extension | 61 | × | 2 | _ | - | O |
| | Restroom Partition Replacement at Various | | | | | | |
| 9190.6 | Facilities—Extension | 19 | 00 | 2 | 1 | 1 | 1 |
| | Fire Alarm Replacement and Services at Various | | | | | | |
| 9637.4 | Locations—Extension | 28 | 5 | 4 | 1 | 4 | 0 |
| 9706.4 | Athletic Grass Field Maintenance at Various Locations | 61 | 2 | 9 | 1 | 2 | 1 |